

Getting the most from your valve investment:

## Plattco's Severe Duty Valves & Easy Maintenance Technology

When most valves are ready to call it quits, Plattco valves are just getting started! Our in-line maintenance feature coupled with our expert Field Service program will mean decades of like-new performance at peak operating efficiency.

Plattco invented the first **Double Flap Airlock® Valves** in 1960 to eliminate leakage with sintering and palletizing in the mining industry, and for handling of cement clinker. We have established an unmatched reputation for correcting process design problems in applications that involve high temperature, high pressure, and abrasive or corrosive materials.

Our unique Easy Maintenance Technology offers a quick, easy way to replace seats and flappers without having to disassemble the valve or take it out of line. Ease of maintenance and our innovative "valve within a valve" engineering philosophy have been proven time and time again, by hundreds of companies in a variety of industries all over the world.

### Field Service Program:

Maximize Repairs & Minimize Costs

Whether it's a planned shutdown or emergency repairs, when you need us, we'll be there with an expert team of Field Service technicians that will bring your valves and slide gates back to like-new operating performance.

We use only genuine Plattco parts to ensure the operational excellence of your valves and slidegates.

Our Field Service comes with a **one (1) year warranty** from the time we leave your facility. If something should happen in that year, we will travel back to your facility and repair it at no cost. (This does not include standard wear parts such as seats and flappers.)

All work performed is documented and a full report is provided to you. This includes important **tips for on-going valve maintenance by your personnel.**

While we are at your facility, **we will work with and train your staff** so they have a full understanding of the valves, how they work and how to make sure they continue to run at peak performance.

All of **our technicians meet all safety qualifications** and strictly adhere to your contractor requirements.

Our technicians perform a number of services, including:

- ♦ Installation and commissioning of valves and slide gates to guarantee proper set up.
- ♦ Upgrading and repair of damaged or existing equipment to like-new condition.
- ♦ Emergency repairs.

## Our Field Service Saves You Money!

### Before Plattco Field Service:



### After:



Don't assume that getting the ideal service on your valves directly from the experts at Plattco will cost more money.

Actually, Plattco's Field Service program **SAVES** you money over having your own staff perform the work:

- + We give a 10% discount on parts when you use our Field Service program. Typically, this discount offsets 30 - 50% of our labor expenses; and,
- + We often do the work up to **70% faster** than your personnel.
- + And, you save on more than just the costs of labor. Most companies order 10 - 20% more parts than are needed and then have to hold them in inventory for the next 12 months.
- + We bring all the parts needed to do a thorough job; but, you only pay for the parts we use.